



FREQUENTLY ASKED QUESTIONS

Car & General is the company behind a wide range of power generation, automotive and engineering products in East Africa for over 85 years.

When was C&G established?

C&G was established in 1936 in Nakuru before relocating to Nairobi. Initial objectives were to import and distribute automotive parts, white goods and retreading.

When was C&G quoted on the Nairobi Securities Exchange?

C&G was listed on the NSE in 1950. We have remained quoted since then.

What does C&G deal in?

Car & General's Consumer product range includes TVS motorcycles, Piaggio three wheelers, Briggs & Stratton small petrol engine power products, Garmin satellite navigation devices, Mercury outboard engines, Electrolux laundry equipment, MRF tyres and Motorola lubricants.

Our Equipment business range consists of Cummins diesel generators, Ingersoll-Rand air compressors, Kubota agricultural tractors, Toyota forklifts, BT lifting equipment, Develon excavators and wheel loaders and ACE back hoes and graders.

We offer quality aftersales service including on shelf genuine parts and service by qualified personnel.

What is C&G Vision and Mission?

Our Vision is to make customers smile in every street, in every town. Our Mission is to achieve leadership position in all power generation, automotive and engine-related products in East Africa.

What are C&G Values?

Our values are: Making customers smile, Quality, Integrity, Innovation and Empowerment.

Does C&G have branches? Where are they located?

Car & General is headquartered in Nairobi with branches in Mombasa, Nakuru, Kisumu, Kisii, Kitale, Kitengela, Eldoret, Bungoma, Voi and Malindi.

In Tanzania we are in Dar-es-Salaam, Arusha and Dodoma and Kampla in Uganda. We have representation in Seychelles, Rwanda, Burundi, Somalia, Eritrea, Djibouti and Ethiopia.

What are C&G strengths?

Today, C&G has a solid product balance – equipment and consumer lines, and boasts of reputable brands with high market share potential. We have a strong corporate brand, strong capital base and good infrastructure. We have a solid team of great people in place. We have fully embraced digitization.

How many employees does C&G have?

C&G has over 3,500 people as a Group, including its associates.

What are our core businesses?

Our core businesses are: Automotive and equipment distribution, financial services, real estate, agriculture and manufacturing.

Any CSR projects at C&G?

Car & General's commitment to corporate social investment includes, not only making ethical business but also serving and improving communities in key areas of health, technical education, environment, road safety and philanthropy.

This ranges from free eye camps and blood donations, collaboration with TVETA to promote technical education that includes donating training equipment, offering internship and attachments and training of juakali mechanics across Kenya. We offer safety training with partners that targets two and three wheeler drivers. We have constructed water pans for harvesting rain water and we partner with other stakeholders to plant trees. We donate to needy communities with a view of improving their quality of life.

Car & General has its own Lions Club of Nairobi Cargen that drives the CSR agenda in Kenya.

Why did C&G change its financial year end to December?

C&G changed the financial year end of the Company from September to December to align Car & General with its other associates, saving us from double audit processes.

What is the stake of C&G in Watu Credit?

C&G holds a 29% stake in Watu Credit.

Has C&G acquired Cummins C&G?

C&G entered into a share purchase agreement with CMI Cummins BV for the acquisition of 50% of the shares in Cummins C&G. The transaction was completed after approval from the regulatory authorities. Following the completion, C&G now owns 100% of the shares of Cummins C&G. Cummins C&G operates as a wholly owned subsidiary of C&G and an authorized Cummins distributor.

What is C&G commitment to green energy?

We have launched electric three wheelers in Kenya and Compressed Natural Gas three wheelers in Tanzania. Our commitment to the transition to greener energy is taking shape and through our associates, we have successfully launched electric two wheelers in Uganda and Kenya and have built over 150 battery swap facilities.

Dividend?

Given the performance during the financial year and the need for investment throughout the business, the Directors do not recommend the payment of dividend.

Where is C&G going?

Over the next few years, we intend to strengthen our foothold in our now balanced business lines – automotive and equipment distribution, real estate development, financial services, agriculture and manufacturing. This diversity is the backbone of our sustainability. We also want to lead the conversation of the electric vehicle mobility in Kenya.

