

Power for better living

Our Vision

To make customers smile in every street, every town

Our Mission

To achieve leadership position in all our primary markets - power generation, automotive and engine-related products in East Africa.

THE FIRST LINE



Welcome to the current issue of **CargenVoice** and the first one in 2024. Today, our business is facing serious challenges. In Kenya, particularly, we are experiencing slow or decline in market sizes across the board. On the other side, the quality of competition has really grown and to get ahead of the competition, our diversity must count and we must drive innovation to ensure we keep our customers smiling in every street, in every town.

Raf

CAR & GENERAL ANNOUNCES 2023 RESULTS

Car & General has announced its financial results for 2023. The fifteen-month period from 1 October 2022 to 31 December 2023, was extremely challenging. The dollar shortages in Kenya and Tanzania coupled with a devaluation in Kenya of 27% and Tanzania of above 8% led to forex losses of Ksh 645 million. This was exacerbated by demurrage and storage charges of Ksh 180 million in Tanzania. The combined loss of these two exceptional items was Ksh 825 million which had a significant impact on Group profitability. The forex appreciation of the Kenya shilling in 2024 has reversed some of these forex losses.

The Group delivered a 12% year on year growth in turnover, the highest growth area being Tanzania at 36%. Sales in Uganda and Tanzania now represent over 58% of Group sales. Our two-wheeler (“boda boda”) business in Kenya was most affected with overall market volumes in 2023 dropping almost 77%. This was the result of unit price increases due to the devaluation, the increase in the price of fuel and the general inflationary environment which resulted in a lack of profitability for boda boda riders. Our equipment businesses (namely tractors, construction equipment and forklifts) remained stable and grew marginally.

As a result of the above, turnover for the fifteen-month period ended 31 December 2023 was Ksh 27.2 billion against Shs 19.4 billion achieved in the twelve-month period ending 30th September 2022. EBITDA (Earnings before interest, tax, depreciation and amortization) grew to Ksh 2.18 billion from Ksh 1.98 billion. Due to the forex losses, demurrage and storage costs, the Group made a loss after tax of Ksh 274 million against a profit after tax of Ksh 679 million made during previous financial year. Other comprehensive income, net of tax, was positive to the tune of Ksh 465 million resulting in positive total comprehensive income of Ksh 191 million.

In spite of many challenges, there are several highlights.

- Our consumer business growth in Tanzania particularly in the two and three-wheeler segments.
- We concluded the acquisition of 50% Cummins' share in the joint venture representing Cummins.
- We have now launched electric 3 wheelers in Kenya and Compressed Natural Gas 3 wheelers in Tanzania
- The progress of Watu Simu which is a significant new product line for Watu.
- Watu Uganda and Tanzania are fully established and growing profitably.
- Our commitment to the transition to greener energy is taking shape and through our associates, we have successfully launched electric 2 wheelers in Uganda and Kenya and have built over 150 battery swap facilities.

Going forward, we believe uncertainty will persist in 2024 given the challenging global geopolitics. We do however expect less turbulence in East Africa. Key to success will be maintaining strict fundamentals in terms of higher efficiency levels in all areas of our business, maintaining market share in core products and achieving satisfactory profitability across all businesses. We have made all necessary manpower and infrastructure investments and we now need to drive volume, improve efficiencies, and profitability given the uncertain operating environment.



We now have a more balanced business with five distinct business lines being automotive and equipment distribution, real estate investment, financial services, poultry and now helmet manufacturing. This diversity coupled with a broader geographical reach builds sustainability, and we are confident that each line offers scope for growth.

We are well positioned to deliver on our Triple P bottom line – People, Planet and Profit. We are already having a significant impact on millions of lives in terms of delivering daily livelihoods and entrepreneurship opportunities. We will now be focusing more energy on electric and Compressed Natural Gas (CNG) vehicles. We are also working hard with our regular suppliers to develop fit for market two wheelers. With our symbiotic relationship with Watu, we can play a significant role in transforming the market towards electric and compressed natural gas. This will play a positive role in reducing our carbon footprint over the coming years.

This year will be critical to future success and will require growth in market share in all sectors. Our primary concern is to ensure that we stay ahead of competition in our key markets in all respects. The quality of competition is increasing.

Vijay Gidoomal

Vijay Gidoomal
Group CEO
Car & General (Kenya) Plc

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Editor

Raphael Atanda

The Editorial Team wishes to encourage members of Car & General to send in their contributions for publication in the **Cargen Voice**. Make your voice heard!

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THE CORNEROFFICE



David Chesoni (right) Managing Director of Car & General Trading, shows Samuel Onyancha, Warehouse & Logistics Manager of Del Monte Kenya, how to operate of Toyota forklifts.

DEL MONTE GOES THE TOYOTA FORKLIFT WAY

Del Monte Kenya Limited has leased several Toyota electric and LPG forklifts from Car & General (K) Ltd for use in their Thika operations including production, warehousing and logistics.

To optimize production, warehousing and logistics operations, Del Monte Kenya Limited (DMKL) leased several Toyota electric and LPG forklifts from Car & General (Trading) Limited. DMKL, a leading grower, producer, local marketer and global exporter of high quality fresh fruit and prepared food in Europe, Africa, and the Middle East, will use the machines to move and stack palletized products, a demanding, year-round operation.

Today, equipment leasing has become a good option for forklift fleet owners. Toyota is the leader in material handling and industrial lift trucks and equipment. Toyota forklifts are designed and manufactured from the ground up with operator safety, comfort, productivity and efficiency in mind.

ABM EA CHOOSES INGERSOLL-RAND AIR

Car & General has supplied, installed and commissioned an Ingersoll-Rand R160 air compressor together with D4500 air drier at Associated Battery Manufacturers EA Limited, on Kampala Road, Off Enterprise Road in Nairobi's Industrial Area.

ABM is the largest battery manufacturer in East Africa. It produces solar batteries and automotive batteries, both vented and maintenance free.

The compressor will be used for running pneumatic machines at the factory. C&G, a company established in 1936 and listed on the Nairobi's Securities Exchange in 1950, holds franchises for world class products in power generation, automotive and engineering products in East Africa. We are the distributors of Ingeroll-Rand air compressors in East Africa.

NAIROBI, NAKURU STAFF AWARDS

Rewards and recognition play an important role in the workplace, in attraction and retention of quality employees. It is the day-day act of gratitude that makes employees feel that their contributions and individual unique qualities have an impact on the organization.

Jones Musau, the C&G Regional Manager for Nairobi and Martin Igogo of Nakuru have intentionally chosen to inculcate a culture of recognition and awards to appreciate the productivity and inspiration in his team.

In Nairobi, Jones recognized four members of his team. Those feted for exemplary performance were Loise Wangui (Branch Manager - Nairobi), David Kuria (Aftermarket Manager - Nairobi), Ann Itegi (Sales Administrator - Briggs & Stratton) and Rosemary Munyamase (Sales Administrator - Piaggio).

In Nakuru, Martin recognized Vitalis Kibet, Lillian Migot, Elizabeth Nyambura, Ernest Kirui and Junaita Mbithe.

From the **CargenVoice** desk, we say congratulations! Let us keep raising the bar!

JECINTA ACTING HR & ADMIN



We are pleased to announce the appointment of Jecinta Awuor as Acting Human Resource and Administration Manager. Based in Nairobi, she will be reporting to the Chief Operating Officer, Carol Omanjo.

Jecinta, who holds a Bachelors degree in Commerce (specializing in Human Resource Management) joined Car & General (Kenya) Limited as an attachee in April 2013. She was later absorbed on contract basis as an HR and Admin Assistant in February 2014, and appointed on permanent basis in July 2014.

Her duties will entail attracting a diverse pool of talent through effective recruitment and selection processes and proper on-boarding for new members.

She will also identify training and development gaps, assist leadership in formulating and implementing coaching and mentorship programs based on the organization's strategy.

Jecinta will be responsible for employee satisfaction and retention. She will be identifying the level of worker satisfaction through surveys and exit interviews. She will formulate promotion from within strategies, reward and recognition modalities, enhance employee well-ness and engagement activities and formulate ways of effective communication within the organization.

Jecinta will be responsible for budget control and cost saving for benefits and training among others, develop succession planning strategies and spearhead the appraisal process.

Kindly join us in congratulating Jecinta Awuor and wish her the best and she embarks on a new journey in her career.

DID YOU KNOW ?



E-PIAGGIO 3W NOW IN KENYA

Car & General Trading Limited has introduced electric three-wheelers in the Kenyan market. The Piaggio Ape Elektrik vehicles were unveiled during a launch ceremony at the Carnivore Grounds in Nairobi. Two versions, Ape E-City FX Max for the passenger segment and Ape E-Xtra FX Max for the cargo segment, were unveiled.

Car & General is the appointed sole distributor of Piaggio three wheelers in Kenya since 2002. On its part, Piaggio Vehicles Pvt Ltd (PVPL) is a subsidiary of the Italian Piaggio Group and India's leading manufacturer of small commercial vehicles as well as pioneers in the three-wheeler electric mobility. The event was also used to celebrate C&G's twenty years partnership with Piaggio. Car & General pioneered the use of three-wheelers as taxis in East Africa.

The new vehicles were unveiled by Dhiraj Tripathi, Vice President – Exports and Electric Vehicles of Piaggio Vehicles Pvt Limited, Vijay Gidoomal, Group CEO of Car & General and Dr Juma Mukhwana, the Permanent Secretary, Ministry of Trade, Industrialization and Enterprise Development.

Sharing his thoughts, Dhiraj Tripathi, Vice President – Exports and Electric Vehicles, Piaggio Vehicles Pvt Ltd said, "As pioneers in three wheeler electric mobility, we are delighted to introduce our hugely successful and highly advanced range of three wheeler electric vehicles - Apé E-City FX Max and Apé E-Xtra FX Max to Kenya. Our talented team of engineers and R&D has designed the new Apé FX Max range to ensure optimum value for customers through better range, grade ability, and load-carrying capacity, as well as providing a competitive total cost of ownership. We feel the new range is an entrepreneur's best bet to reap maximum benefits. We thank our partners Car & General for their continued faith and commitment to Piaggio and mutual vision of a cleaner and sustainable future of mobility."

Speaking at the launch, Vijay Gidoomal, Group CEO of Car & General, "As Piaggio dealer, Car & General is committed to its mantra of making our customers smile in every street, in every town with quality products and after-sales services. This aligns with Piaggio's philosophy of providing path-breaking last-mile transport solutions. With low maintenance costs, warranty, advanced technology and long range, the FX Max range will definitely maximize the earnings of our customers, even as we lead Kenya's three wheeler EV mission."

This Piaggio electric range has superior driving range, 12" tyre size offering better ground clearance and improved grade ability, and the seat height has been adjusted for better visibility and control. It boasts of superior Italian design. Available as a fixed battery solution, a swappable battery solution will be available in due course. The advanced battery performance results in a longer run, enhanced earnings and effective cost of ownership. Advanced telematics 2.0 give drivers better navigation and allows fleet owners to track and manage the fleet with utmost efficiency. The Passenger version can go for 145 kms in a single charge while the cargo one can do 115kms.

E-mobility and green energy solutions uptake will cut down emissions thus alleviating challenges of climate change.

The launch was attended by C&G dealers, corporate customers, financiers, local and national government officials, industry associations, among others guests.

GARMIN'S NEW PRODUCTS

Garmin is set to announce the introduction of new products to the market. The products are meant to tap into the mass market. This was revealed at the Africa Rising Summit 2024 in held in South Africa. The annual summit brings together Garmin's dealers from Africa with a view of sharing experiences and mapping out Garmin's roadmap going forward.

Car & General is the authorized distributor of Garmin in Kenya. They include automotive, wearables smart watches, sports and fitness, outdoor, marine and aviation devices. Garmin Ltd. is an American multinational technology company founded in 1989 by Gary Burrell and Min Kao in Lenexa, Kansas, United States, with headquarters in Olathe, Kansas

C&G VISITS B&S IN SA



Loise Wangui and Saamil Vyas paid a courtesy visit to the manufacturer of Briggs & Stratton products in South Africa. Briggs & Stratton is an American Fortune 1000 manufacturer of gasoline engines with headquarters in Wauwatoza, Wisconsin.

They world's most popular engines deliver reliable power at exceptional value. Launched in 1908, Briggs & Stratton engines are commonly used on lawn mowers, brush cutters, pressure washers, electrical generators, go-karts, water pumps etc

We stock generators from 3.5 KVA to 10 KVA, lawn mowers, brush cutters, water pumps and utility engines. We have qualified engineers and technicians to offer support and servicing.

At Car General, We believe in fostering quality relationships with our principals.

QUOTE

A person who asks a question is a fool for five minutes. A person who does not is a fool forever.
Anonymous.

ART OF RESPECTING AUTHORITY

Respect is a very interesting word that society has spent the last forty years dismantling its meaning. As a result, many people don't understand what it means. Respect is a powerful force, absolutely essential to multiply your life investment.

Respect means giving attention to, holding others in high esteem or deeming others as worthy. It is the quality that lives in the inside of a person. It deals with one's motives not just actions. Choose to respect others today, but before you do respect yourself.

Dinah Awuondo
2006, From *CargenVoice* Archives

EV AT AIRPORT MTAANI LAUNCH



Car & General was at the Launch of Airport Mtaani service, which took place on 28th March 2024 at JKIA. During this event, we showcased our Piaggio EV cargo pick up tuktuk, marking an important milestone in our partnership with Hala Airport Service Limited.

Airport Mtaani, operated by Hala Airport Service Limited, is a valued customer of Car & General, and we are proud to support their initiative to provide cargo transportation services using our Piaggio 3-wheelers. The launch event provided an excellent platform for us to highlight the capabilities and benefits of our Piaggio EV cargo pick up to the audience.

Our participation at the event yielded significant results, with four serious leads generated. We are currently in the process of following up with these leads to explore potential business opportunities and collaborations.

We believe that our partnership with Hala Airport Service Limited and the introduction of the Piaggio EV cargo pick up for Airport Mtaani service will revolutionize cargo transportation at JKIA and enhance efficiency for businesses operating within the airport vicinity.

C&G AT P E-MOBILITY EXPO

Car & General participated in an exhibition on accelerating the adoption of e-mobility in Kenya. The expo was hosted by the Kenya Power and Lighting Company at the KICC in April 2024.

Car & General showcased the Piaggio electric three-wheelers vehicles. Our involvement showed our commitment to innovation, promotion of sustainable transport solutions and educating the public on the benefits of electric mobility. It also illustrated C&G's vital role in leading the transition to sustainable transportation systems.

E-mobility comes with environmental, social and economic advantages for individuals and communities at large.



A LEAP TOWARDS ESG REPORTING AND WASTE MANAGEMENT

Car & General, a leading provider of innovative solutions, is taking significant strides towards environmental, social, and governance (ESG) reporting and requirements.

With a firm commitment to sustainability, the company is implementing initiatives to mitigate its environmental impact and promote responsible waste management practices. One notable initiative involves the elimination of plastic tumblers previously used at water dispensers across its facilities.

Recognizing the detrimental effects of single-use plastics on the environment, Car & General has transitioned to sustainable alternatives, such as reusable water bottles and eco-friendly cups. This move not only reduces plastic waste but also aligns with the company's dedication to minimizing its carbon footprint.

Furthermore, Car & General has implemented robust systems for the proper disposal of electronic waste (e-waste), paper, and other office waste. Through partnerships with certified recycling facilities, the company ensures that e-waste is safely recycled or disposed of, preventing harmful chemicals and materials from polluting the environment. Similarly, paper waste is recycled to minimize landfill usage and conserve natural resources.

In addition to waste management practices, Car & General is actively exploring better practices for handling production and processing waste. By optimizing manufacturing processes and implementing waste reduction strategies, the company aims to minimize waste generation and maximize resource efficiency across its operations.

These initiatives underscore Car & General's commitment to sustainability and responsible corporate citizenship. By embracing ESG reporting and requirements, the company not only enhances its environmental performance but also contributes to the well-being of communities and ecosystems.

As Car & General continues to prioritize sustainability, it remains dedicated to driving positive change and fostering a more sustainable future for generations to come. Through ongoing efforts in waste management and environmental stewardship, the company is poised to make a meaningful impact on both local and global scales.

Car & General's journey towards ESG reporting and waste management exemplifies its unwavering commitment to sustainability and corporate responsibility. By embracing sustainable practices and fostering a culture of environmental stewardship, the company is paving the way for a brighter and greener future.

By Tamara Asonga

CAR & GENERAL'S CHARITY HAND



LOOK HERE: Car & General Tanzania team offering some food stuff and clothings to Kind Heart Orphanage Center when they paid a visit.

C&G KNH PAEDIATRIC CANCER WARD VISIT



Thursday, February 15, 2024 put a smile on young cancer patients' faces. The Lions Club of Nairobi Cargen joined 11 other LCI clubs from across the country in a joint visit to Kenyatta National Hospital's cancer wards 1E, 3C and made donations to Kenyatta University Hospital cancer ward and Hope for Cancer - Hope House Project.

The wish list by the hospital was fulfilled 100% and the visitors spent quality time with the children; cutting cake and distributing gift packs. The KNH children's cancer ward has 92 patients.

The items donated by the various clubs included electric kettles, plastic chairs, television sets and decoders, space heaters, ventilator for chemo fumes and aluminium rails for windows, clothes, books, toys, decorations, diapers, sanitary towels, bathing towels and other toiletries, cakes, milk, yoghurt, fruits and crisps. The clubs also made NHIF top-ups and paid some hospital bills.

We believe in putting smiles n people's faces!



SIGHT FOR KIDS AT NGWATA PRIMARY SCHOOL IN MLOLONGO

Car & General and Cummins C&G teamed up with the Lions Club of Cargen and the Lions SightFirst Eye Hospital, Loresho, for a free eye camp for Ngwata Primary School pupils, Mlolongo in Machakos County.

The event, which took place on February 9, 2024, saw 3,200 pupils screened, of which 23 were issued with glasses and 7 referred to the Lions SightFirst Eye Hospital for further consultations and will be advised on corrective options. Several pupils received free eye medications.

Above, Dr Hillary Langat, an eye specialist from the Lions SightFirst Hospital, Loresho, examines an eye of a pupil at the school as Raphael Atanda, head of communication at Car & General, Faith Mueke, the head-teacher of Ngwata Primary School and Joel Muia, the president of the Lions Club Of Nairobi Cargen look on.

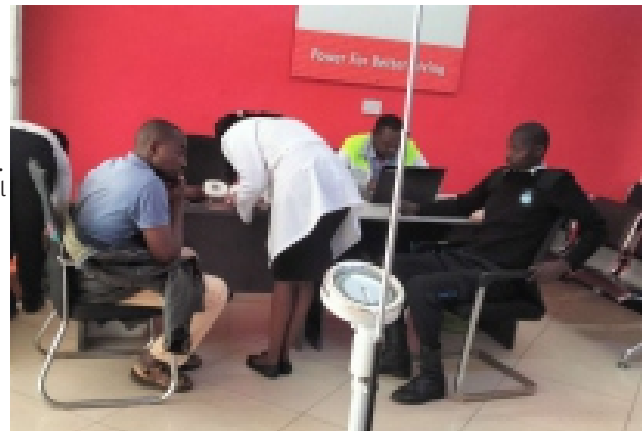
C&G KISII -EQUITY AFYA HEALTH TALK AND FREE MEDICAL CAMP

taking care of one's health and well-being are great ways to start the new year right, and especially so in the 72 days of January! Cultivating a positive work environment, teamwork and workplace relationships go a long way in setting the right pace for performance.

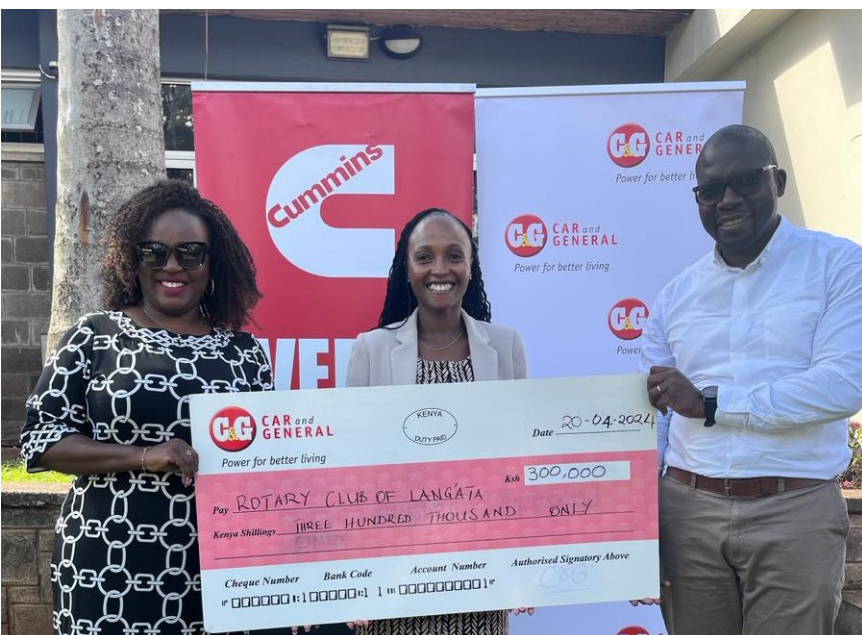
C&G Kisii branch chose to embrace all these by making the internal customers smile at the onset of 2024. The ranch held a health talk and medical camp that included medical consultations, nutrition talk, optical screening, blood pressure screening and body mass index.

In an interactive and insightful session with many questions and answers, all members of staff and customers in attendance realized that good health improves personal productivity, it is not merely the absence of disease but rather the well-being of physical state, mental state, social state and spiritual state that make us all round and productive human beings.

At Car & General we believe that health is the greatest wealth and that a healthy employee is a productive one.



LANGATA CHARITY GOLF TOURNAMENT



Cummins C&G is pleased to report its participation and contribution to the Rotary Club of Langata's annual charity golf tournament, held on Friday, March 22, 2024. Cummins C&G proudly presented a sponsorship cheque totaling Kshs. 300,000 to the Rotary Club of Langata for their charity golf tournament. This significant contribution exemplifies Cummins C&G's commitment to supporting community initiatives and making a positive difference in the lives of others.

The sponsorship contribution made by Cummins C&G played a vital role in funding education for the less fortunate within the Langata community. By supporting the Rotary Club of Langata's charitable efforts, Cummins C&G helped provide educational opportunities and resources to those in need, thereby contributing to the overall development and empowerment of individuals within the community.

Cummins C&G had the honor of joining forces with other esteemed companies, including AMREF, ABSA bank, ALS, and many more, to support the Rotary Club of Langata's charity golf tournament. This collaboration underscores the collective effort of businesses to make a tangible difference and address social challenges within our communities.

C&G's CEO, Mr. Vijay, along with our CFO, Mr. Sam Njenga, and Cummins C&G General Manager, Mr. Erick Sangoro, actively participated in the charity golf tournament. Their involvement not only demonstrated Cummins C&G's commitment to giving back to the community but also served as a testament to the company's values of corporate social responsibility and community engagement.

COMMITMENT TO SUSTAINABILITY

Car & General CEO Vijay Gidoomal was among three speakers at a sustainability roundtable organized by the Standard Chartered Bank at the JW Marriot Hotel recently.

The meeting discussed what organizations around the world are doing to mitigate challenges of climate change, benefits and contributions of sustainability to businesses, how to raise financing of sustainability projects and carbon trading.

On his part, Vijay outlined what Car & General is doing in the sustainability space. Dealing in two and three-wheelers, the company is in a challenging position of pollution issues even as it provides a big source of employment. The boda boda industry employs over 1.2 million riders and indirectly caters for over 6 million people in Kenya.

“We have not only launched electric three wheelers in Kenya and gas ones in Tanzania but have also invested in electric vehicle ventures in Kenya and Uganda. These will offer savings to customers, reduce noise pollution and reduce carbon emissions”, he said.

We are committed to sustainability!



CAR & GENERAL AT KAM GOLF EVENT

Car & General was at the 2024 inaugural annual corporate golf event by the Kenya Association of Manufacturers. The golf event also marked the grand celebration of their 60 years since inception. The event was held at Windsor Golf Hotel & Country Club. KAM is the voice of the local manufacturing sector. C&G has boasts of a continuing relationship with KAM, that spans many years.

We had on display Cummins generators, Briggs & Stratton products, Cargen lawnmowers, IR compressors, TVS motorbikes, Kubota tractors, Toyota forklifts, Piaggio tuktuks, MRF tires and Garmin. We also had 2 of our very own colleagues participating in a four ball. Erick Sangoro and Sam Njenga made a good presentation of C&G and good sportsmanship.

... AND SOME FOOTBALL TALK

Just a note for soccer fans/ With EPL run-in fever on, it gives a good lesson to management. It shows how the quality of competition has improved. It applies to the business environment as well. Am an Arsenal die hard, but that is not what I am talking about.



SUSTAINAILITY AT CAR & GENERAL: COMMITMENTS AND ROADMAP

Car & General is cognizant of the climate agenda and we strive to create a sustainable society by actively conducting our business in such a way that our social, environmental and economic objectives are harmonized. Our commitment is driven y not only the desire to comply with the applicable laws and guidelines but also the need to maximize the effective use of resources so that we may optimally meet the needs of our current and future stakeholders. We are dedicated to continuously improving the integration of sustainability in our work environment and our business processes. We are committed to being responsive, accountable and transparent in our sustainability performance.

We have adopted a sustainability policy that will ensure the philosophy of sustainability development all C&G’s activities to establish and promote sound sustainable practices in our operations.

Environmental, Social and Governance Policy

We have also adopted a separate ESG policy that will ensure that Car & General conducts business in a responsible manner and that we are dedicated to uphold the highest standards in these areas. This includes reporting, disclosures, business practices, policies, procedure, investments, Board activities, stakeholder engagement and investor relations.

Sustainability Roadmap

We have also developed an ESG Charter commitments and roadmap. Here we have attempted to have a clear description of each commitment with a set of ambitious targets and KPIs for 2024 through 2023.

Some of the targets include reducing power consumption by 10% by 2025, reducing consumption of water by 5%, contributing to community projects that support education, healthcare and environmental conservation, conducting regular ethics and compliance training for employees, increasing gender representation of the female gender to 30% across the Group and ensuring that 100% of our key suppliers adhere to responsible sourcing and sustainability standards by 2025.



“Sorry to hear you are leaving us, Brian. I’ll advertise your job at an increased salary.”

PIAGGIO APE THREE WHEELER, THE FIRST OF A KIND FOR KENYA



GOING GREEN: Vijay Gidoomal, CEO of Car & General Kenya PLC (left), Anthony Mwangi, CEO of Kenya Association of Manufacturers (KAM), Elijah Akumu, Director, Manufacturing and Engineering, State Department of Industry and David Chesoni, Managing Director of Car & General Trading Limited unveil the Piaggio Ape electric three wheeler. C&G introduced the first electric three wheelers in Kenya in February 2024.

CARGEN THROWBACK - MORE THAN A THOUSAND WORDS BY RATANDA



DOWN THE MEMORY LANE: This is how the current Car & General headquarters premises, then a car care centre looked before 1997.



CELEBRATING 75 YEARS: This is how we marked Car & General's 75 years of rich history in .2011. **CargenVoice** has a long history too!

EDITOR'S NOTE

CargenVoice requests all members to send in their articles, letters, stories, pictures and quotes for publication. Make your voice heard by sharing it through our quarterly publication.

C&G VISITS VIHIGA'S OTTICHILO

Car & General, led by David Chesoni, the Managing Director of C&G Trading, paid a courtesy visit to the Governor of Vihiga County, His Excellency Dr Wilber Khasilwa Ottichilo at the county offices in Mbale. The meeting discussed ways in which Car & General could collaborate with the County Government of Vihiga for the mutual benefit of not only the two entities, but the citizens of the county at large.

C&G will work with the county to improve the boda boda safety by training them on safety, work with the technical and vocational education institutions in the county by donating training equipment and offering attachments and internships to their students and extend its community programs like the free eye care camps to the citizens of Vihiga County. Vihiga is one of the four counties of the former Western Province. It has a population of 612,000 people.

PIAGGIO OWNERS FORUM



The Piaggio Owners Forum in Nakuru on March 24, 2024 was an opportunity for like-minded executives and owners to network and listen to acclaimed speakers share ideas on how to grow the three wheeler business.

The forum also presented an opportunity for owners to table their challenges, while learning simple ways of maintaining and repairing their Piaggio vehicles to enhance performance and ensure long service.

VALENTINES DAY THE C&G WAY

On Valentine's Day, celebrated on February 14, people celebrate love in many ways across the world. Car & General was not left out. This is how it went down at various locations of Car & General.



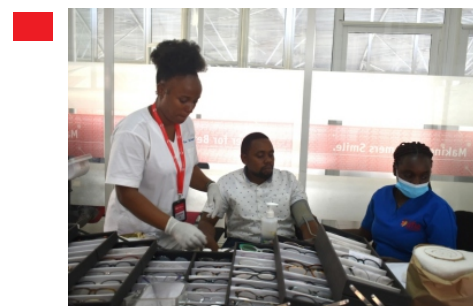
At the Nairobi Mega Mall, apart from the Valentine's decorations across the mall, there was a photo booth where customers posed for photos. These photos were shared on our social media handles.



At C&G Trading, Nairobi, top performing employees were recognized for their contributions. Reward and recognition play an important role in boosting employee morale. Four members of the team were recognized - Loise Wangui, Davis Kuria, Ann Itegi and Rosemary Munyamasye.



In Mombasa, the Vice President of Piaggio Vehicles Pvt Ltd for Exports and Electric Vehicles Dhiraj Tripathi paid a visit to Mombasa. A special way to celebrate Valentine's Day in Kenya.



At C&G Nairobi, employees were treated to a free health camp by Equity Afya. Among checks offered were blood sugar, blood pressure, BMI, dental and optical. At C&G, we believe health is wealth and a healthy employee is a productive one. 52 employees were screened.

CLIMATE CHANGE IMPACT ON OCCUPATIONAL SAFETY

World Day for Safety and Health at Work is celebrated annually on 28 April to promote the prevention of occupational accidents and diseases globally. This year, the theme focuses on impacts of climate change on occupational safety and health. Discussion revolves around how we need to continue ensuring safety and health at work in a changing climate.

As climate change continues to impact our planet, its effects on occupational safety and health cannot be overlooked. Here are five key facts that Car and General Group should be aware of:

- 1. Increased heat stress:** Rising global temperatures result in more frequent and intense heatwaves. Outdoor workers, such as those that go for troubleshooting or repair works in Lodwar, Somaliland and the other hot areas, are particularly vulnerable to heat-related illnesses like heat exhaustion and heatstroke. It's essential for Car and General Group to follow heat stress management strategies to protect their workforce.
- 2. Extreme weather events:** Climate change leads to more frequent and severe weather events, including storms and flooding that we are currently experiencing. These events pose significant risks to workers, from property damage to exposure to mental health related risks. Car and General Group should ensure that emergency preparedness plans fully consider the safety of their employees during extreme weather events, on and off work.
- 3. Air quality concerns:** Climate change exacerbates air pollution, which can have detrimental effects on respiratory health. Poor air quality can

aggravate conditions like asthma and increase the risk of respiratory infections. Car and General Group should prioritize indoor air quality in their facilities by ensuring both natural and artificial ventilation are afforded where required.

4. Vector-borne diseases: Changes in temperature and precipitation patterns contribute to the spread of vector-borne diseases like malaria and dengue fever. Outdoor workers may be at higher risk of contracting these diseases as they spend more time in areas where vectors thrive. Car and General Group should implement measures to reduce exposure to vectors, such as eliminating breeding sites. Workplaces like the Retread Warehouse should be made conducive for workers.

5. Mental health impacts: Climate change-related disasters and environmental degradation can have significant psychological impacts on workers. Anxiety, depression, and post-traumatic stress disorder are common mental health consequences of experiencing extreme weather events like the flooding we are currently experiencing or witnessing environmental destruction (the social media videos forwarded every now and then).

Car & General Group should promote mental health awareness and provide support services for employees affected by climate-related stressors.

You and me agree that indeed climate change poses serious challenges to occupational safety and health. By staying informed and implementing appropriate measures, Car & General Group can protect their employees and ensure a safe working environment in the face of environmental changes.

By Alfric Ombiri

MOU WITH TECHNICAL UNIVERSITY OF KENYA



COLLABORATION: Prof Benedict Mutua, the Vice-Chancellor of Technical University of Kenya (left) and David Chesoni, the Managing Director of Car & General (Trading) Limited (middle) sign an MOU for technical training support as George Rubiri, the General Manager - Consumer Business looks on.

Car & General (Trading) Limited has signed an MOU with the Technical University of Kenya (TU-K) that aims to support programs that strengthen academic processes and relationships between the academia and industry. The objective is to produce engineers that have skills and knowledge that meet the needs of the industry.

"Our Company supports any programme that aims to strengthen academic processes and relationships between academia and industry", said David Chesoni, "this is not only for us to tap quality talent but is also good for the industrialization of our country".

Areas of collaboration will include research, training equipment donations and staff and student attachment opportunities at Car & General, among others.

KNCCI PRESIDENTIAL VISIT

The Chamber President of the Kenya National Chamber of Commerce and Industry Dr Erick Rutto paid a courtesy call on Car & General for a consultative meeting on how the two organizations can collaborate.

KNCCI's mandate is to advocate for a favorable commercial, trade and investment environment that supports enterprise expansion in Kenya. It protects interest and welfare of organizations through policy and advocacy, and arbitrates in commercial disputes. C&G is currently a paid up corporate member of KNCCI.

Apart from promoting trade outside Kenya, KNCCI also organizes exhibitions and gives access to 47 county chamber events, national events, offers access to local and national chamber networks; and facilitates incoming and outgoing trade missions.

C&G's team was led by the Managing Director David Chesoni who highlighted the company's commitment to collaborating with other stakeholders for the betterment of Kenya's business environment.

INTERNATIONAL WOMEN'S DAY '23

We marked International Womens Day at Car & General. This day is celebrated across the world on March 8th every year, in recognition of the strides made by women with regard to gender parity. The day is also used to raise awareness on gender equality and to advocate for positive change.

The women folk at Car & General Nairobi were honored to have been graced by Lions Governor District 411 Lion Joyce Ndegwa, flanked by Lion Mary Karau Ngethe, Lion Rosemary Maina and Lion Phrasiah Mwangi.

In a charged conversation, while celebrating and applauding in the strides made to achieve equality, women were encouraged to adopt a can-do attitude while embracing emotional intelligence so as not to hinder personal growth.

The Car & General CEO - Mr. Vijay Gidoomal who attended the celebration at HQ stated: 'Car & General celebrates International Women's Day, championing equal opportunities for all. We believe in women's potential for growth with hard work. As an equal opportunity employer, we support women in their journey to success.'



In Nakuru, all ladies were taken out for a brief luncheon at Ebony Hotel, where they had lunch and a woman to woman talk on inclusion and how to navigate the work environment for success and leadership.

At Car & General, we endeavor to achieve 50:50 gender parity by 2030.





COMPRESSED AIR: Srinivas Devarakonda, General Manager, Equipment Business at C&G shows Peter Muriithi, the Electrical Engineer at ABM the operations of an Ingeroll-Rand air compressor as Hassan Njoroge, Business Leader of Ingersoll-Rand at C&G looks on.



PRESIDENTIAL CALL: KNCCI Chamber President Dr Isaac Rutto and his team were on a courtesy visit to Car & General with a view of fostering a mutual partnership.



INTERNATIONAL WOMEN'S DAY: Fridah Gathuri (left), Consolata Mungai (centre) and Tamara Asonga (right) during the International Women's Day 2023 celebrations at Car & General.



GOLF SPONSORSHIP: Vijay Gidoomal at a golfing event sponsored by Car & General. Vijay is an avid golfer.



COLLABORATION: We visited Dr Wilbur Ottichilo, the Governor of Vihiga County for a one-on-one on how C&G and the county can collaborate.



LAUNCH OF ELECTRIC THREE WHEELER : This is how it went down at the launch of the Piaggio Ape three wheelers at the Carnivore Grounds, Nairobi.



LOOK HERE: David Chesoni, Managind Director - Car & General Trading, explains a point to Fridah Gatheru, Leonida Ayma and Ann Itegi during the launch of the electric Piaggio Ape three wheeler at the Carnivore Grounds, Nairobi.