

**CAR & GENERAL AGM QUESTIONS 2021**

SHAREHOLDER	CONTACTS	QUESTIONS	COMMENTS
WAGARA, BENSON GITHAIGA	254722910564	Why have I not been paid declared dividends for past 2 years despite filling indemnity forms?	We have followed this up with the registrar and will settle immediately.

<p>DANIEL KIMOTHO MUCHIRI</p>	<p>kimothodke@gmail.com</p>	<ol style="list-style-type: none"> <li>1. What pushed you to invest in Watu credit limited and with 29% holding what % do you want to hold? Who are the other shareholders?</li>   <li>2. Page 70 note 21, inventories have decreased by 700 million yet sales has only increased by 200 million. What happened to the balance? Was it obsolete stock or goods were sold at lower than half price?</li>   <li>3. Provision for bad debts page 71 note 22 of about 35%. Isn't that too high even after factoring IFRS9.</li>   <li>4. Is there a hedging policy for the foreign denominated loans now that Ksh has really depreciated?</li>   <li>5. With the cost cutting measures, did the company retrench any staff, and what is the number of all your staff</li> </ol>	<ol style="list-style-type: none"> <li>1) We have always wanted to enter the finance business for our products and we were lucky to find suitable partners. We do not intend to buy further shares. The partners are individuals who were founders of the company.</li>   <li>2) We are trading more efficiently are able to generate the similar turnover with less investment in inventory.</li>   <li>3) This is high and we will do our best to collect and reduce.</li>   <li>4) Yes – we cover forward and generally reduce dollar exposures.</li>   <li>5) We did not retrench staff. Total staff at Sep 2020 was 724.</li> </ol>
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<p>STEPHEN IRUNGU KIMANI</p>	<p><a href="mailto:steikw77@gmail.com">steikw77@gmail.com</a> <u>m</u> 0722944612</p>	<ol style="list-style-type: none"> <li>1. Despite the pandemic the company manage to do well we thank God for this far. And you have assured us that the company is a going concern business. This is commendable.</li> <li>2. On the General information on page 2 I can ask the board to appoint or consider Image registrar's as our principle registrar's, we know they are good registrars.</li> <li>3. Can you elaborate clearly how @director receive annually since I see the differences between the main board chairman and audit committee chairman in different levels.</li> <li>4. Why are some of the directors not having shares? Didn't they have interest with our company?</li> <li>5. On the key audit matters pg 16. Valuation and devaluation of property, how did you make the valuation, did you call professional valuers to spearhead this mandate?</li> </ol>	<ol style="list-style-type: none"> <li>1) Thank you.</li> <li>2) We will consider this.</li> <li>3) There is annual sitting allowance and an attendance allowance. The audit committee chairman sits on subsidiary company boards and hence receives more attendance allowances.</li> <li>4) It is not necessary for directors to have shares. Furthermore, one third of directors need to be independent.</li> <li>5) The valuations are carried out by professional valuers and are assessed by directors and auditors within guidelines.</li> </ol>
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<p>GEOFFREY MAOGA</p>	<p><a href="mailto:geoffreymaoga@gmail.com">geoffreymaoga@gmail.com</a></p>	<p>1. Subsidiary KIBO POULTRY. Business sales were subdued first half but recovered second half, any notable causes known?</p> <p>2. Page 10 of the annual report sub heading STAFF. I notice the previous year 2019 staff were 739 The following year 2020 staff were 724 What might have happened 15 members of staff? Dismissed?</p> <p>3. Is Marketing Dept. able to cover all Counties?</p>	<p>1) Due to Covid restrictions and production constraints, sales were subdued.</p> <p>2) This was due to natural attrition and improving efficiencies.</p> <p>3) Yes. The marketing department is separate to the sales team which is based throughout the country.</p>